

INVESTMENT REAL ESTATE GROUP OF COMPANIES

FOR IMMEDIATE RELEASE

Investment Real Estate Group of Companies To Retire Self Storage Brokerage Services; Company To Focus on Moove In Self Storage Portfolio

YORK, Pa. (Feb. 2, 2023) – The Investment Real Estate Group of Companies (IREGC) today announced it is retiring its brokerage services and will begin focusing solely on the expansion of its Moove In Self Storage portfolio.

In 1997, CEO John H. Gilliland brokered his first self storage facility in Hanover, Pennsylvania. One year later, he started IREGC. The company would grow into a national leader, with more than 100 employees providing brokerage, feasibility, construction, development, insurance and property management services.

“We have exciting plans for the future here at IREGC, but we can’t help but feel nostalgic,” Gilliland said. “Our core values have always served as a guide to focus on helping others achieve their dreams. During our remarkable journey, we’ve met and worked with countless good people in the self storage industry from Boston to Pittsburgh to Virginia Beach. It’s been a tremendous ride with our talented IREGC team and clients. We’re excited to work with the self storage brokerage community in sourcing additional stores for the Moove In Self Storage portfolio. We’ve developed many wonderful working relationships with our fellow brokers over the years. It’ll be a nice change to be their client instead of a friendly competitor.”

Completing hundreds of transactions, IREGC achieved over \$1 billion in sales for clients with offices in Pennsylvania, Virginia and Connecticut. To prepare for its transition, the company recently moved into its new headquarters in downtown York and named Christopher Riley as president and chief operating officer. IREGC also hired a number of new employees and promoted existing team members to key positions.

“It’s truly been humbling to help others in this great industry of ours,” Gilliland said. “We’re excited about the future as we move toward a new chapter here at IREGC.”

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For more information, contact Jill Gingrich: jill@lаторrecommunications.com or 717-991-1442